



Geisinger

Broker commissions for 2022 individual marketplace sales

We are pleased to announce the 2022 commission structure for appointed brokers selling individual Geisinger marketplace plans. You must be appointed with Geisinger Commercial Individual to qualify for commissions.

New members

- Brokers will receive a payment of **\$20 per member per month (PMPM)** for members enrolling for the first time, and general agencies will receive **\$5 per member per month (PMPM)**.

Renewals/existing members

- A renewal commission of **\$10 per member per month (PMPM)** will be offered for members renewing for their second year or more, and general agencies will receive **\$5 per member per month (PMPM)**.

Don't forget: you must be appointed with GHP Commercial Individual to sell our Individual Marketplace products!

Please note: New individual business written between January 1, 2016 and June 30, 2020 is not eligible for commissions. Individuals enrolled prior to December 1, 2015 are paid according to the commission illustrated above. These payments are included in monthly premiums and are not an additional cost to members.

Questions? Contact your account service representative.