

Nov. 15, 2023

Broker Bulletin

GHP Commercial Group and Individual

2024 Broker commissions announced

Commission structure effective Jan. 1 through Dec. 1, 2024

Fully-insured groups with 2–99 enrolled employees and Geisinger Funding Alternative (GFA) groups.

New fully insured business: 2–99 enrolled

New-to-Geisinger Health Plan fully-insured groups – \$50 per employee per month (PEPM) for their first year.

Existing fully-insured business: 2–99 enrolled

A renewal commission of \$32 PEPM for groups renewing their second year. A renewal commission of \$30 PEPM for groups renewing for their third year or more.

GFA: 2–199 enrolled

Commissions of \$30 PEPM for all new groups and existing groups upon renewal. New GFA business requires a minimum of 5 enrolled, 2 enrolled for renewals.

Reach out to your account service representative to remove or request additional commission.

Earn a reward for new business

New business broker bonus program extended

Applies to ACA, GFA, ASO with both medical and Rx, and fully-insured 51+ groups with effective dates Jan. 1, 2024, through Dec. 1, 2024. One-time per contract bonus (determined by number of subscribers at the time of enrollment) is paid in addition to the standard commission structure. Bonus payment will be included in the following month's commission runs (e.g., Jan. 1, 2024, bonuses will be paid in the February 2024 commission run, which pays out in March 2024).

Questions? Contact your account representative.

Small group GFA: Subscribers eligible to be quoted with only a member level census

Groups in the following counties with 5–50 enrolled subscribers in the following counties will be eligible for a period of time to be quoted with only a member level census: Cambria, Blair, Bedford, Huntingdon, Franklin, Perry, Cumberland, Dauphin, Adams, York, Lancaster, Lebanon, Schuylkill, Berks, Lehigh and Northampton counties.

Contact your account executive for more information.

Gag clause reporting: Prohibition compliance attestation

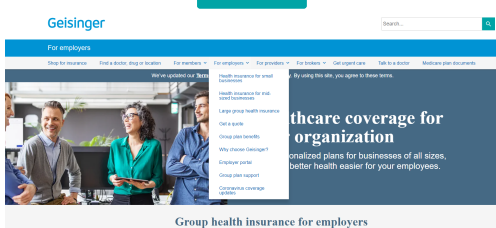
The first submission is due on Dec. 31, with subsequent submissions due each Dec. 31 after that. We're committed to helping our customers fulfill these requirements.

Fully-insured group and self-funded employer group coverage from Geisinger Health Plan will complete and submit all required web forms, including the Excel template as applicable, to the departments on behalf of the employer for the initial and all subsequent reporting periods. No action or additional information is needed.

For more information, [visit here](#).

New website for group health insurance

There's a new sales and information tool available — the Group Health Insurance website. Start using it today.

[Check it out](#)

Group health insurance for employers

Did you know? ASO

Want nationwide coverage for your employer groups? Look no further than our ASO suite of products. Employers get integrated care and coverage through Geisinger's provider network **and** save on claims. We also offer nationwide coverage through our wrap network (in-network rates apply).

Did you know? Employer portal

We're happy to announce the launch of our brand-new employer portal. This state-of-the-art platform helps groups securely access critical information like premium statements, complete enrollment transactions, request and view ID cards. It also helps handle reporting.

Help us spread the word and encourage your groups to sign up today.

[Get started now](#)

What's new on the broker portal

Because we're always adding and updating resources, you'll have what you need to better serve your clients. Each month, we'll let you know what's new.

Many documents will be updated in the coming months as we prepare for 2024. Visit the "More materials" section often to make sure you have the most recent version.

Featured items –

Benefits

- 2024 Benefit brochures
- 2024 SOBs and SOCs
- ACA rate sheets

[Commercial documents & materials](#)

New sales and broker tools

- Geisinger ASO A La Carte with Veris flier
- Broker commissions
- New business broker bonus program

[More materials](#)

Resources:

- [Commercial group resources](#)
- [Commercial group benefits](#)
- [Employer Portal](#)
- [Individual resources](#)
- [Individual benefits](#)

*This bulletin is designed to be a helpful guide to administer the health plan to your clients. The group master policy, summary plan description, group subscription certificate and any applicable amendments or riders are the governing documents.****If you choose to share this information with others, be mindful. Please take care to avoid altering or modifying the original messaging in this bulletin, or any Geisinger communications, in any way.***This email was sent by: Geisinger
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