

## Broker commissions for 2024

We're pleased to share our 2024 broker commission structure for fully-insured groups and Geisinger Funding Alternative (GFA) groups. This applies to groups with effective dates Jan. 1, 2024, through Dec. 1, 2024.

### New fully insured business: 1-99 enrolled

- All new-to-Geisinger Health Plan fully insured groups will have a payment of **\$50 per employee per month (PEPM)** for their first year.

### Existing fully insured business: 1-99 enrolled

- A renewal commission of **\$32 PEPM** will be offered for groups renewing for their second year.
- A renewal commission of **\$30 PEPM** will be offered for groups renewing for their third year or more.

### Geisinger Funding Alternative (GFA): 2-199 enrolled\*

- Commissions of **\$30 PEPM** are offered for all new groups and existing groups upon renewal.
- Reach out to your account service representative to remove or request additional commission.

*\*New GFA business requires a minimum of 5 enrolled; renewals require a minimum of 2 enrolled.*

**Questions?** Contact your account service representative.

Geisinger Health Plan may refer collectively to health care coverage sponsors Geisinger Health Plan, Geisinger Quality Options, Inc., and Geisinger Indemnity Insurance Company, unless otherwise noted. Geisinger Health Plan is part of Geisinger, an integrated health care delivery and coverage organization.