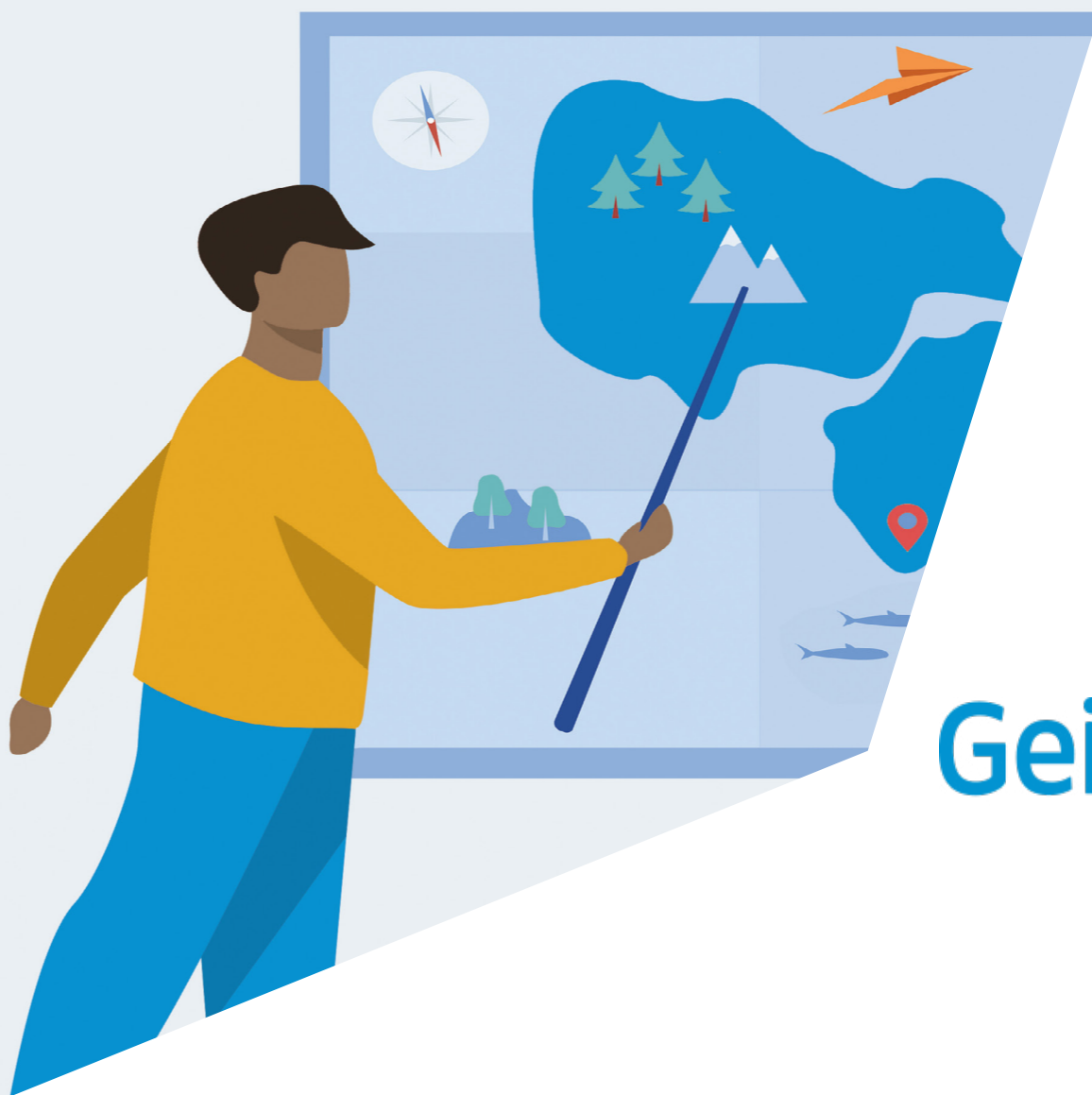


Get to know Geisinger Health Plan

A guide for schools and universities



Geisinger

Hello,

As a school or university employer group, you understand the value of learning – and of passing knowledge on to others. We'd like to give you the facts on how Geisinger Health Plan (GHP) can help you, your school or university, its employees and board members. Then you can use what you've learned to decide whether a GHP plan is right for your group.

Why choose Geisinger Health Plan for your employees?

Here's the lowdown on how a GHP plan can help you and your employees get the best care at the best price:

- **Community-based.** Geisinger's mission is simple: to make better health easier for the populations we serve. Our schools and universities are a large part of those communities. For over 100 years, we've been caring for people who know and trust the Geisinger name for themselves and their families.
- **Programs and resources tailored to schools.** These are available at little or no cost to you or your students. With many school and university clients, we know your needs and expectations for the health plan you offer.
- **Experienced with unions.** Geisinger has a long history of working with unions in our workforce, and as health plan customers. Because unions have different needs, we'll provide you with the flexibility to make collective bargaining around health benefits easier.
- **Service you'll love.** We've been consistently recognized for member satisfaction, due in large part to our dedicated customer service teams. J.D. Power has ranked GHP #1 in member satisfaction among commercial health plans in Pennsylvania for four years in a row.
- **Cost savings.** A lot of carriers claim to save you money, but few can back it up like Geisinger. Find out how we can prove our savings to you with our innovative claims repricing tool.
- **Access to a national network.** You can see a Geisinger provider or a provider from our wrap network anywhere in the country.

Browse this guide for more details about how Geisinger can help. Thanks for considering GHP. We look forward to making better health easier for you and your employees.

Sincerely,



Director, New Business Sales



Geisinger plans to meet your needs

Plan options

An **ASO insurance plan** gives you the flexibility to choose and customize a program that meets your organization's needs. Geisinger offers three types of ASO plans:

- The **ASO Traditional plan** offers a specific set of services. You'll know exactly what is covered and what to expect.
- The **ASO A La Carte plan** allows you to mix and match a variety of services to meet the needs of your employees and your business.
- The **ASO A La Carte plan with Veris™ Stop-Loss** lets you customize a plan paired with one of the most stable stop-loss solutions on the market.*

Prefer to go with a more traditional plan? You can choose from a variety of **custom and standard fully-insured plans**. Their benefits include:

- Robust HMO and PPO plans
- Extensive provider network locally and nationally
- Nationally recognized condition management programs
- Wellness and care management programs
- Award-winning Centers of Excellence
- Health reimbursement and savings accounts
- Critical group information on our secure employer service center
- Analytics and reporting for eligible groups from MedInsight® by Milliman



Value-added services and programs

When you offer GHP to your employees, you'll also have access to many health programs and resources provided to schools at little or no cost. Just a few examples:

- **Sports medicine athletic training and physician services** – Provide athletic trainers for sports medicine coverage for all PIAA and NCAA sports, physician presence for sideline coverage and physicals
- **Annual on-site screenings** – Include biometric screenings such as blood pressure, BMI and handgrip strength
- **Too Good for Drugs program** – A substance use prevention program for schools helping students resist peer pressure to use drugs, alcohol and tobacco by building self-esteem, life skills and character
- **Smart Smilers dental program** – A student dental education plan



There are over 20 programs available in all. And they're value-added services you can only get with GHP.

Good to know:

Geisinger Health Plan can be offered alongside other coverage. Let's find the optimal way to serve your employees.



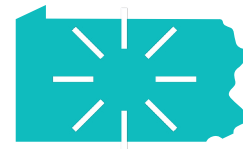
Savings

Using Geisinger hospitals and clinics will save you money on health services. Why? Because Geisinger gives the deepest discounts to members of its own health plan. Our integrated care means better reimbursements. You can expect savings of 10% to 30% on claims.

Already have an ASO plan? Let us show you the savings you'll see with GHP. If you provide us with a detailed claims file, we'll use our new claims repricing tool to show you how much you can expect to save with GHP as your carrier.

Access to a national network

Geisinger contracts with more than 30,000 doctors and over 180 hospitals throughout Pennsylvania. Members also have the option to see a provider anywhere in the country at in-network rates through our national wrap network, First Health®.



First Health's network includes 96.5% of all U.S. hospitals, more than 800,000 professional providers and over 125,000 ancillary providers. Your employees will have access to both the First Health and the Geisinger networks – no matter where they are in the country.

Security with the Geisinger name

Geisinger has deep roots in caring for our communities. More than a century ago, our founder Abigail Geisinger saw the need for advanced healthcare in her rural central Pennsylvania town. She directed her team, "Make my hospital right – make it the best." All because she thought her neighbors deserved top-notch care. And we still believe it today.

By providing support to our local communities, identifying much-needed services and establishing partnerships with community-based organizations, we improve the physical, social and mental well-being of those we serve.

And because good health begins with great coverage, we're committed to providing that. Geisinger Health Plan has received national recognition for our innovation, and for uniquely and effectively managing medical costs and improving outcomes.

Ready to learn more?

Call **866-598-1823** or visit [geisinger.org/edu1](https://www.geisinger.org/edu1) to discover how a Geisinger ASO plan can benefit your educational establishment. We can't wait to work with you!

**Size restrictions and fees may apply for certain benefit options. Stop-loss coverage is available for groups with 100+ subscribers, while level-funding options are available for groups with fewer than 100.*

Geisinger Health Plan may refer collectively to healthcare coverage sponsors Geisinger Health Plan, Geisinger Quality Options Inc., and Geisinger Indemnity Insurance Company, unless otherwise noted. Geisinger Health Plan is part of Geisinger, an integrated healthcare delivery and coverage organization.